



# Advancing Evaluation of Efficiency - in the Industry and the Region

May 8, 2018 – Nashua, NH



This breakfast is sponsored by:





# Welcome & Overview

Elizabeth Titus, NEEP

Miles Ingram, Eversource

# About NEEP

A Regional Energy Efficiency Organization



One of six REEOs funded in-part by U.S. DOE  
to support state and local efficiency policies and programs.

# Northeast Energy Efficiency Partnerships



*“Assisting the Northeast & Mid-Atlantic Region in Reducing Total Carbon Emissions 80% by 2050”*

## Mission

Accelerate energy efficiency as an essential part of demand-side solutions that enable a sustainable regional energy system

## Vision

That the region embraces next generation energy efficiency as a core strategy to meet energy needs in a carbon-constrained world

## Approach

Overcome barriers and transform markets through *Collaboration, Education, and Enterprise*



# Housekeeping and Thank You Event Sponsors



- Room logistics & silence cell phones
- Note the handouts in your folders
- Before you leave: Please complete the evaluation form – return it to NEEP table

The logo for NHSAVES, with 'NH' in grey and 'SAVES' in blue, followed by a registered trademark symbol.

**NHSAVES**<sup>®</sup>

The logo for E4 THE FUTURE, featuring a stylized 'E4' with a green leaf inside the '4', followed by 'THE FUTURE' in blue. Below it is 'ENERGY • EC' in a smaller font.

**E4 THE FUTURE**  
ENERGY • EC

The logo for the Association of Energy Services Professionals (AES.P.), with 'A.E.S.P.' in blue and a yellow swoosh. Below it is 'ASSOCIATION OF ENERGY SERVICES PROFESSIONALS' and 'NORTHEAST CHAPTER' in a blue box.

**A.E.S.P.**  
ASSOCIATION OF ENERGY  
SERVICES PROFESSIONALS  
**NORTHEAST CHAPTER**

The logo for CABA, featuring a stylized red bar chart above the text 'CABA' and 'Continental Automated Buildings Association'.

**CABA**<sup>™</sup> Continental Automated  
Buildings Association

# Meeting Objective

## DIVERSE TOPICS - 3 “T’s”:

- Trends
- Tools
- Technologies

## GOAL FOR TODAY

Discuss opportunities and challenges for evaluation in the industry and our region

- What evaluation needs does the industry face?
- Where can collaboration help?
- How can evaluation, research and our experience help
  - Position EE in the context of DER
  - Enhance credibility and best practices

# Today's Agenda

1. Overview
2. Avoided Costs in New England
3. Integrating EE with Other Resources
4. Emerging Technology: Controls
5. Cost-Effectiveness and Non-energy impacts
6. Technical Reference Manuals
7. Closing Reflections

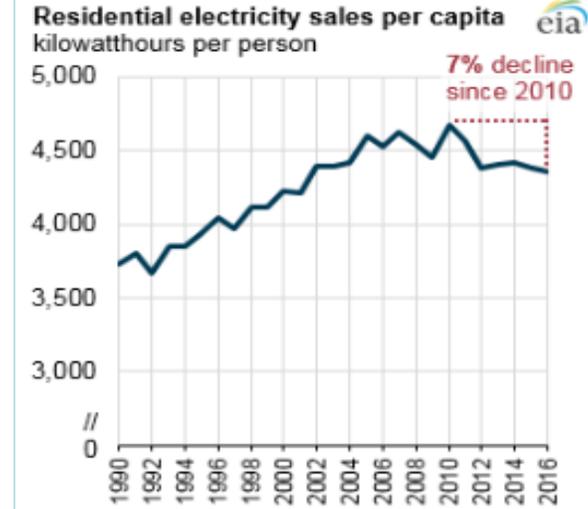
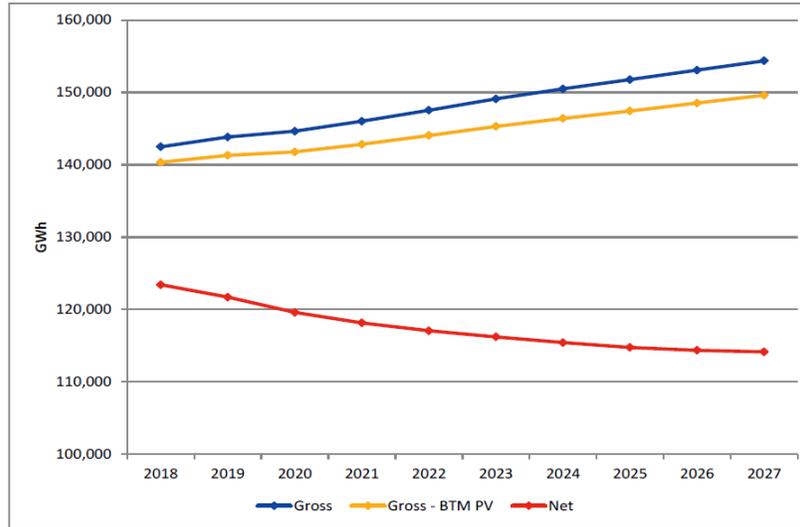
*LUNCH*

# Advancing EM&V in a Changing Efficiency Landscape

Miles Ingram, Eversource  
NEEP EM&V Annual Public Meeting  
May 8, 2018

# The Big Picture: Success So Far

## Draft 2018 CELT ISO-NE Energy Forecast



## Draft 2018 CELT ISONE 90/10 Summer Peak Forecast

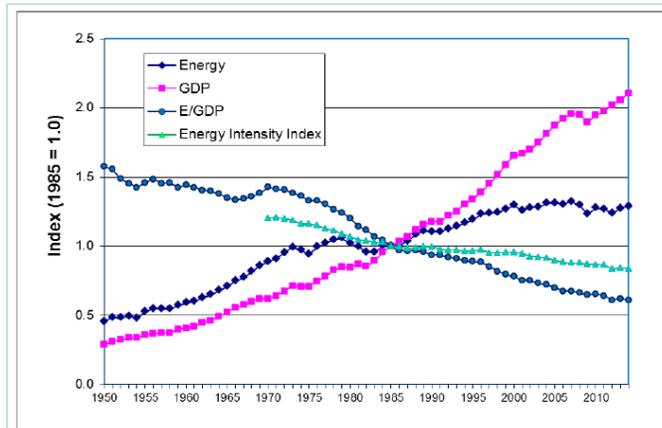
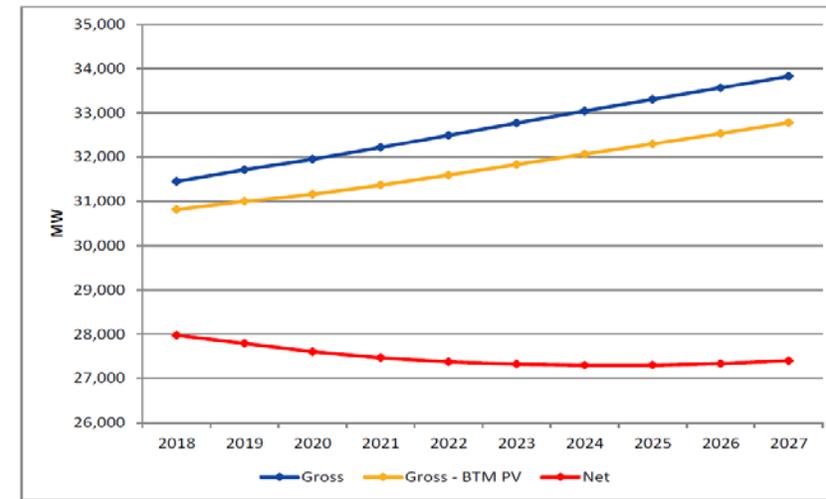


Figure S.1. Economy-wide indexes of energy intensity, economic activity, and energy use





# Changes Facing Energy Efficiency Programs

- **Shifting portfolios**

- ↓ Deemed, steady-state savings (e.g., lighting)  
*Easier to predict, easier to measure*

- ↑ Behavior-based, intermittent savings (e.g., integrated controls, peak load mgmt)  
*Harder to predict, harder to measure*

- **New (for EE) technologies**

- ↑ EVs/chargers, storage, demand response, energy management systems, etc.

- **Avoided costs**

- ↓ Energy and capacity

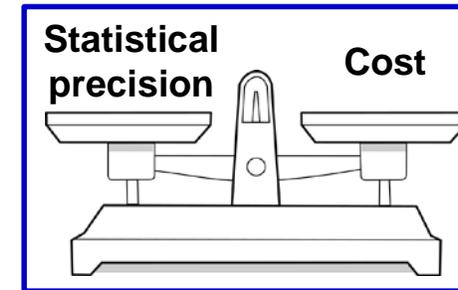
# What Do Changes Mean for EM&V Studies?

- **Shifting portfolios**
  - EM&V complexity (and costs?) may grow:
    - variance in savings for individual projects increases → sample sizes must increase to achieve desired precision and confidence levels
  
- **New (for EE) technologies**
  - How do we establish baselines?
  - How much will participant behavior change?
  
- **Avoided costs**
  - Shifting portfolios and new technologies → need more granular avoided costs for **when** (e.g., 8760 model) and **where** (e.g., distribution circuit) savings occur
  - Lower energy & capacity costs → greater need to quantify NEIs, so cost-effectiveness tests capture full value of measures

# What Do Changes Mean for EM&V Stakeholders?

- **Programs may change, but EM&V must continue providing assurance to a range of stakeholders that savings are accurate**

- TRMs → help provide transparency
- NEI studies → must meet same high bar for rigor as studies of energy impacts
- What's the cost of certainty?



- **Communication, collaboration, and mutual education are vital**

- EM&V results should be objective and unambiguous, to minimize contention
- Reports should be user-friendly for multiple audiences, without sacrificing rigor or important details → *small servings of alphabet soup and jargon salad*







# New England's Avoided Energy Supply Cost (AESC) Study, 2018

Patrick Knight, Synapse Energy Economics

# Highlights from AESC 2018

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## NEEP: Advancing Evaluation, Measurement, & Verification

May 8, 2018

Pat Knight, Synapse Energy Economics

# Highlights from AESC 2018

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## NEEP: Advancing Evaluation, Measurement, & Verification

May 8, 2018

Pat Knight, Synapse Energy Economics



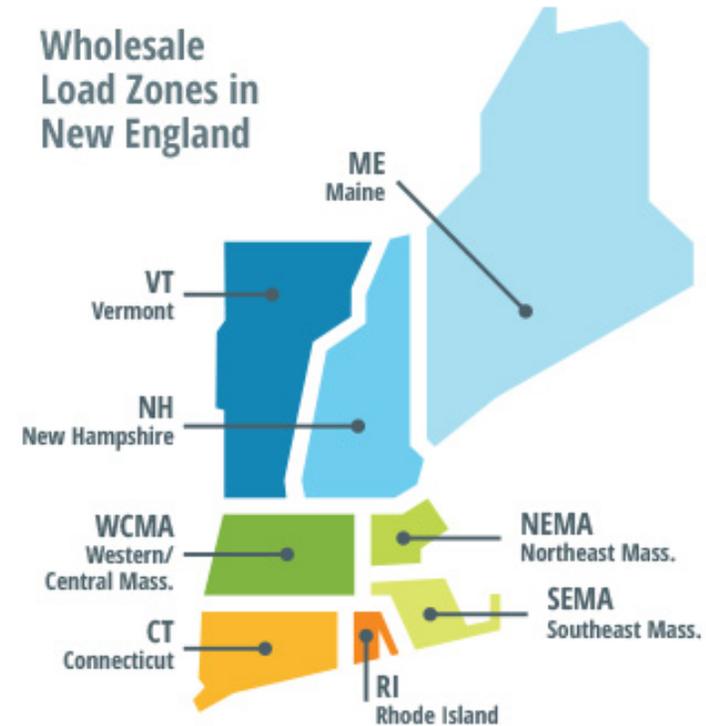
# Synapse Energy Economics

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- Founded in 1996 by CEO Bruce Biewald
- Leader for public interest and government clients in providing rigorous analysis of the electric power sector
- Staff of 30 includes experts in energy and environmental economics and environmental compliance

# What is “AESC”?

- Avoided Energy Supply Components (AESC) Study
- Quantification of avoided costs for demand-side management measures for all six New England states
- DSM program administrators in all six states use the calculated avoided costs to screen future DSM measures
- Results provided for all six states (inc. subregions of CT and MA)
- Starting in 2015 study performed every three years
- Project conducted from October through March; 2018 study released on March 30<sup>th</sup>



Source: ISO New England

# Collaborating on AESC

## Study Sponsors

- Berkshire Gas Company
- Cape Light Compact
- Liberty Utilities
- National Grid
- Eversource
- New Hampshire Electric Co-op
- Columbia Gas
- Unitil
- United Illuminating
- Southern Connecticut Gas
- Efficiency Maine
- The State of Vermont

## Other Study Group Members

- CT DEEP
- CT EE Board
- MA EEAC
- MA DOER
- MA AG
- MA LEAN
- ENE
- CLF
- NH PUC
- RI DPUC
- RI EERMC
- VT DPS
- Many others!

## Project Team

- Synapse Energy Economics  
*(project management and coordination, electric system modeling, fuel oil, non-embedded env. costs, sensitivities, user interface)*
- Resource Insight  
*(capacity cost modeling, DRIPE, T&D, reliability)*
- North Side Energy  
*(retail avoided natural gas costs)*
- Les Deman Consulting  
*(long-term natural gas forecast)*
- Sustainable Energy Advantage  
*(renewable portfolio standard compliance)*

# What is being analyzed? And how?

- Modeling a future in which *no new* energy efficiency is added after 2018—this allows us to estimate the avoided cost of any marginal MWh
- Multi-step, integrated modeling process
- Involves spreadsheet models as well as EnCompass, a utility-grade electric-sector dispatch and capacity expansion model

## List of avoided costs

- Wholesale and retail energy
- Wholesale and retail capacity
- Renewable energy credit (REC)
- DRIPE
- Non-embedded environmental
- Transmission and distribution
- Reliability
- Natural gas (non-electric)
- Fuel oil and other fuels (non-electric)

# What's new in AESC 2018?

## Two new chapters

- T&D—Avoided costs of PTF facilities based on review of utility literature
- Reliability—Value of lost load, impact on outages, impact on generation reliability

## Updates to modeling data

- New information on fuel prices
- Up-to-date information on state policies (RPS, env. regulations, etc.)
- Revised methodologies of existing costs

## Hourly modeled data

- Avoided energy costs produced at 8,760 level
- Users can apply hourly load shapes of DSM measures to a “User Interface” to estimate measure-specific avoided costs

## Sensitivities

- High Load—Avoided costs in a future with build out of EVs and heat pumps
- Low Load—Can be used to estimate avoided costs for storage, demand response, or distributed PV

# Main Findings: Electricity Avoided Costs

- Generally lower avoided costs when comparing with AESC 2015
  - Note that a number of states are currently using the AESC 2015 Update
- Main drivers:
  - Lower projected costs of natural gas & RGGI prices
  - Revised capacity methodology related to data from recent auctions and anticipated changes to demand, supply, and market rules
  - Revised DRIPE methodologies—changes to analytical approach and inputs, as well as new commodity forecasts
  - New inputs for REC markets related to changes state renewable procurement policies
  - New categories of avoided costs (T&D, value of reliability)

ES-Table 1. Illustration of avoided electricity cost components, AESC 2018 versus AESC 2015 (WCMA), summer on-peak

	AESC 2015	AESC 2015	AESC 2018	AESC 2018, relative to AESC 2015	
	2015 cents/kWh	2018 cents/kWh	2018 cents/kWh	2018 cents/kWh	% Difference
Avoided Retail Capacity Costs	2.91	3.05	1.72	-1.33	-44%
Avoided Retail Energy Costs	6.29	6.60	4.63	-1.97	-30%
Avoided Renewable Energy Credit	0.96	1.01	0.39	-0.62	-61%
<b>Subtotal: Capacity and Energy</b>	<b>10.16</b>	<b>10.66</b>	<b>6.75</b>	<b>-3.92</b>	<b>-37%</b>
<b>CO2 non-embedded</b>	<b>4.88</b>	<b>5.13</b>	<b>4.36</b>	<b>-0.76</b>	<b>-15%</b>
<b>T&amp;D</b>	-	-	<b>2.11</b>	<b>2.11</b>	-
<b>Value of Reliability</b>	-	-	<b>0.01</b>	<b>0.01</b>	-
Capacity DRIPE	-	-	0.91	0.91	-
Energy DRIPE	1.18	1.24	1.91	0.67	54%
<b>Subtotal: DRIPE</b>	<b>1.18</b>	<b>1.24</b>	<b>2.81</b>	<b>1.58</b>	<b>128%</b>
<b>Total</b>	<b>16.22</b>	<b>17.02</b>	<b>16.05</b>	<b>-0.98</b>	<b>-6%</b>

# Geographical Variations

## Avoided Energy Costs

- Constitutes almost 30 percent of total avoided cost
- Little variation in avoided energy costs by geography

	15-year levelized value for summer peak (\$/kWh)
CT	\$0.050
MA	\$0.050
ME	\$0.046
NT	\$0.052
RI	\$0.049
VT	\$0.050

## Avoided natural gas costs

- More variability due to more segmented supply
- Southern New England (SNE): costs are higher than in 2015 as a result of new cost methodology
- Northern New England (NNE): costs are lower than in 2015 (and relative to SNE) as a result of proximity to Canadian supply

	15-year levelized value for all retail end uses (\$/MMBtu)
SNE	\$7.40
NNE	\$7.18

# User Interface

- Excel workbook containing hourly load and price data for 2018-2035 for each region
- Dynamically calculates DRIPE values
  - Integrates avoided cost data for all electric avoided cost categories
- Users can view avoided costs according to:
  - Traditional AESC costing periods (summer and winter peak and off peak)
  - User-made costing periods (can focus on peak prices or peak loads)
- Users can modify key inputs (discount rate, distribution losses, dollar years, etc.)
- User Interfaces available for the main case, and high and low load sensitivities

## Cost Interface Dashboard

Note: All values shown on this page are wholesale values.

[Return to Instructions](#)

Region	<b>WCMA</b>	This is the reporting range. This specifies the geography in which the below analysis is pe
Region abbreviation	WCMA	
State	MA	
Sensitivity	Main	This specifies the load sensitivity being modeled. "Main" is the main AESC case, which n
Presets	<b>Default</b>	Values reported below are calculated according to the traditional AESC costing periods.
-	1%	
-	500	
-	All	
	<a href="#">Go to User Inputs</a>	
Dollar type	<b>2018 \$</b>	Values can be shown either as constant 2018 dollars, or as nominal dollars.
<b>Additional inputs</b>		
Wholesale Risk Premium (WRP)	<b>8.00%</b>	Wholesale risk premium represents the observed difference between wholesale costs anc
Distribution Losses (DL)	<b>8.00%</b>	Electrical losses due to distribution system. 8 percent is ISO New England ISO default.
Capacity Bid into FCM (% Bid)	<b>50.00%</b>	Percent of total quantity of savings entered in the FCM (i.e., one less the percentage that
PTF losses	<b>1.60%</b>	PTF losses are the pooled transmission facilities losses (i.e., the transmission facilities c
Assumed VOLL (\$/kWh)	<b>\$25.00</b>	Value of lost load (VOLL) describes the cost to consumers of being unable to take power
Nominal Discount Rate	<b>3.37%</b>	
Inflation Rate	<b>2.00%</b>	
Real Discount Rate	1.34%	

2018 \$	Wholesale Energy Costs						Net ZoZ D	
	Annual	Winter		Summer		Other Costing	Winter	
	Average \$/kWh	On-Peak \$/kWh	Off-Peak \$/kWh	On-Peak \$/kWh	Off-Peak \$/kWh	\$/kWh	On-Peak \$/kWh	Off-Peak \$/kWh
2018	\$0.0394	\$0.0476	\$0.0434	\$0.0318	\$0.0257	-	\$0.0196	\$0.0136
2019	\$0.0406	\$0.0484	\$0.0449	\$0.0317	\$0.0283	-	\$0.0306	\$0.0212

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AESC 2018 Study: <http://www.synapse-energy.com/sites/default/files/AESC-2018-17-080.pdf>